



**Calvert County
Public Schools**
Daniel D. Curry, Ed.D.
Superintendent of Schools

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MEMORANDUM

TO: Board of Education of Calvert County
 VIA: Christina Harris, Director of Special Education
 FROM: Kevin Michael, Director of Procurement and Resource Management
 DATE: May 11, 2017
 SUBJ: Awarding of Speech and Language Consulting Services (ITB #CCPS-INSTR-01-2018)

In March 2017, Calvert County Public Schools (CCPS) posted the above invitation to bid for speech and language consulting services. Proposals were accepted from bidders up to the 1:00 p.m. deadline on April 25, 2017. Twenty-three (23) vendors submitted proposals (see attached).

CCPS contracts speech and language consulting services through third-party vendors in order to supplement our capacity to deliver services to students on an as needed basis.

The identified funding source for this purchase contract is through the Calvert County Public Schools Special Education Program (local and restricted accounts).

RECOMMENDATION:

Award contracts for delivery of speech and language consulting services to the following vendors as needed:

Vendor	Hourly Rate	Vendor	Hourly Rate
Superior Speech Therapy	\$75.00	Staffing Options & Solutions	\$68.50
Strides Speech Therapy	\$75.00	Professional Placement References	\$70.00
Adriane Hope Sayles	\$75.00	Birch Agency	\$71.89
EBS – Education Based Services	\$69.85	Ardor Health Solutions	\$66.00
Staff Rehab	\$75.00	Advanced School Staffing	\$70.00
Therapia Staffing	\$68.00	Cobb Pediatric Services	\$70.00
Cumberland Therapy Services	\$72.00	Sun Belt Staffing	\$69.86
Cell Staff	\$73.00	EDU Healthcare	\$70.00
Health Pro Heritage	\$72.50	Progressus Therapy	\$75.00

SUPERINTENDENT’S RECOMMENDATION:

Recommend approval.

 Daniel D. Curry, Ed.D.
 Superintendent of Schools

Spreadsheet for: Speech and Language Services Bid Opening Date: April 25, 2017, 1:00 pm Board Room			SHC Services, Inc.	Superior Speech Therapy (Maria Krukar)	Strides Speech Therapy	Adriane Hope Sayles	EBS - Educational Based Services	Staff Rehab	Therapia Staffing	Cumberland Therapy Services	Cell Staff	Therapy Source	HealthPro Heritage	Staffing Options & Solutions
Item #	Description	UOM	Bid Submission	Bid Submission	Bid Submission	Bid Submission	Bid Submission	Bid Submission	Bid Submission	Bid Submission	Bid Submission	Bid Submission	Bid Submission	Bid Submission
Attc 1	Bid Submission Form	N/A	x	x	x	x	x	x	x	x	x	x	x	x
Attc 2	Business Relationship Affidavit	N/A	x	x	x	x	x	x	x	x	x	x	x	x
Attc 3	Proposal Form	N/A	x	x	x	x	x	x	x	x	x	x	x	x
Attc 4	References	N/A	x	x	x	x	x	x	x	x	x	x	x	x
Attc 5	Subcontractors	N/A	N/A	N/A	x	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Attc 6	CCPS Rider Clause	N/A	x	x	x	x	x	x	x	x	x	x	x	x
Bid 1	Hourly Rate	Hr	\$76.00	\$75.00	\$75.00	\$75.00	\$69.85	\$75.00	\$68.00	\$72.00	\$73.00	\$76.50	\$72.50	\$68.50
Bid 2	Other	N/A	Travel between schools 50 cents per mile	None	None	None	None	None	None	None	None	Theraweb online speech therapy \$68.50 per hour	None	Pricing based on location
Spreadsheet for: Speech and Language Services Bid Opening Date: April 25, 2017, 1:00 pm Board Room			Professional Placement References	Birch Agency	360 Degree Customer Inc.	Ardor Health Solutions	Special Education Resources	Advanced School Staffing	Cobb Pediatric Services	Bilingual Therapies	Sun Belt Staffing	Edu Healthcare	Progressus Therapy	
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Attc 1	Bid Submission Form	N/A	x	x	x	x	x	x	x	x	x	x	x	
Attc 2	Business Relationship Affidavit	N/A	x	x	x	x	x	x	x	x	x	x	x	
Attc 3	Proposal Form	N/A	x	x	Not included	x	x	x	x	x	x	x	x	
Attc 4	References	N/A	x	x	x	x	x	x	x	x	x	x	x	
Attc 5	Subcontractors	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	x	N/A	
Attc 6	CCPS Rider Clause	N/A	x	x	x	x	x	x	x	x	x	x	x	
Bid 1	Hourly Rate	Hr	\$70.00	\$71.89	Not included	\$66.00	\$78.00	\$70.00-80.00 DOE	\$70.00	\$77.00	\$69.86	\$70.00	\$75.00	
Bid 2	Other	N/A	None	54 cents per mile for travel	None	Mileage rates between school sites @ IRS rates	None	Mileage	Scaled rates based on qualifications included in proposal	Scaled rates based on qualifications included in proposal	Scaled rates based on qualifications included in proposal	None	Scaled rates based on qualifications included in proposal	