

Calvert County Public Schools

Daniel D. Curry, Ed.D., Superintendent of Schools

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MEMORANDUM

TO: Board of Education of Calvert County
FROM: Kevin Michael, Director of Procurement and Resource Management
DATE: July 10, 2014
SUBJ: Awarding of Milk and Related Products (ITB #CCPS-FS-03-2015)

In June 2014, Calvert County Public Schools posted the above invitation to bid for milk and related products for its Food Services program. Proposals were accepted from bidders up to the 1:00 p.m. deadline on July 2, 2014. Two vendors responded with the following bids:

Item Description	Estimated Annual Quantity	Cloverland Farms	Cloverland Farms Extended Pricing	Lehigh Valley Dairy Farms	Lehigh Valley Dairy Farms Extended Pricing
Low Fat 1% White Milk-half pint (1/2) eight-ounce (8 oz.) containers	120,000 UNITS	0.2629/UNIT	\$31,548.00	0.2563/UNIT	\$30,756.00
Skim White Milk-half pint (1/2) eight-ounce (8 oz.) containers	3,400 UNITS	0.2539/UNIT	\$863.26	0.2416/UNIT	\$821.44
Skim Chocolate Milk-half pint (1/2) eight-ounce (8 oz.) containers	600,000 UNITS	0.2619/UNIT	\$157,140.00	0.2625/UNIT	\$157,500.00
1% Gallon White Milk	104 GAL	3.74/GAL	\$388.96	3.75/GAL	\$390.00
Total			\$189,940.22		\$189,467.44

The identified funding source for this purchase contract is through the Calvert County Public Schools Food Services program.

RECOMMENDATION:

Award the contract for the projected total in the amount of \$189,467.44 for the purchase of milk and related products to the low, responsive bidder, Lehigh Valley Dairy Farms, 5325 Port Royal Road, Springfield, VA 22151.

SUPERINTENDENT'S RECOMMENDATION:

Recommend approval.

Daniel D. Curry, Ed.D.
Superintendent of Schools